**Highlights of 2009**

- Turnover maintained at £77.3m (2008: £77.9m)
- Signals/Illumination showing good revenue growth in difficult market
- Record Operating profit £5.5m  (2008: £5.3m)
- Strong Operating Cash Flow. Net cash £9.1m  (2008:£4.1m)
- Second Interim Dividend 4.3 pence (2008:3.9 pence Final)
## Revenues

<table>
<thead>
<tr>
<th></th>
<th>2009</th>
<th>2008</th>
</tr>
</thead>
<tbody>
<tr>
<td>Revenue</td>
<td>£77.3m</td>
<td>£77.9m</td>
</tr>
<tr>
<td>Signals/Illumination</td>
<td>£46.4m</td>
<td>£43.4m</td>
</tr>
<tr>
<td>Electromagnetic components</td>
<td>£13.3m</td>
<td>£15.1m</td>
</tr>
<tr>
<td>Indication business</td>
<td>£17.6m</td>
<td>£19.4m</td>
</tr>
<tr>
<td>Component</td>
<td>2009</td>
<td>2008</td>
</tr>
<tr>
<td>---------------------------------</td>
<td>-------</td>
<td>-------</td>
</tr>
<tr>
<td>Signals/Illumination</td>
<td>£3.3m</td>
<td>£1.7m</td>
</tr>
<tr>
<td>Electromagnetic Components</td>
<td>£0.7m</td>
<td>£0.5m</td>
</tr>
<tr>
<td>Indication Components</td>
<td>£3.2m</td>
<td>£4.9m</td>
</tr>
</tbody>
</table>
Indication Components

- Revenues down almost 25% (US$) versus 2008
- Some recovery in H2
- Fundamentals of the business unchanged
- Margins solid
- Recovery continues in 2010
Electromagnetic Components

- Revenues down £1.8m versus 2008
- 200 amp Disconnect still showing growth but slowed by design change with one customer
- Traditional business down with economy but showing some signs of recovery into 2010
- Prospects for Disconnect still promising but on thin margins and difficult to predict
<table>
<thead>
<tr>
<th></th>
<th>2009</th>
<th>2008</th>
</tr>
</thead>
<tbody>
<tr>
<td>Revenue:</td>
<td>£46.4m</td>
<td>£43.4m</td>
</tr>
<tr>
<td>Traffic</td>
<td>£23.1m</td>
<td>£24.4m</td>
</tr>
<tr>
<td>Obstruction</td>
<td>£7.2m</td>
<td>£4.6m</td>
</tr>
<tr>
<td>Transportation</td>
<td>£10.4m</td>
<td>£8.3m</td>
</tr>
<tr>
<td>Lighting</td>
<td>£5.7m</td>
<td>£6.1m</td>
</tr>
</tbody>
</table>
Signals - Traffic

- US traffic down due to lack of big contracts in the year and tough comparison to 2008
- Strong European recovery in second half to maintain revenues at 2008 levels
- UK performance and prospects good
- Margins improved
- Strong start in 2010 for Europe
Signals - Obstruction

- 50% year on year growth (again!)
- Sales of Red Beacons helped by second half recovery of US Wind Turbine Market
- New Beacon introduced end of the year
- New White Strobe introduced end of the year
  - Two major contracts announced
  - Over 1000 units sold
  - Installed cell tower base over 80,000 units
- Only qualified product today
Offshore Wind Market

Offshore Wind Power Net Capacity Added by Region, 2007-2020 (MW) - Base Case Scenario
Acquisition of BTI

- Focus in Offshore Wind in Europe
- Strong relationships with key wind OEMs
- Revenues €4.4m year ending 9/9
- Operating Profit €500k
- Prior long term relationship with Dialight
- Potential for double digit growth and synergy in both Sales and Operations
First Joint New Product
Illumination

- Revenues down overall
- Industrial White Lighting sales 300% of 2008
- Highly successful launch of Safesite High Bay
- Payback approaching tipping point
- Pipeline of new products
- 2010 starting strongly
White Light Strategy
### How do LEDs compare to the competition?

<table>
<thead>
<tr>
<th>Type</th>
<th>Efficiency lm/W</th>
<th>Life -hours x1000</th>
<th>Cost Per lumen $</th>
<th>Colour Rendering Ra</th>
</tr>
</thead>
<tbody>
<tr>
<td>High Pressure Sodium</td>
<td>60 -120</td>
<td>10 - 20</td>
<td>0.0004</td>
<td>30</td>
</tr>
<tr>
<td>Ceramic Metal Halide</td>
<td>60 -100</td>
<td>6 -12</td>
<td>0.0010</td>
<td>70 - 95</td>
</tr>
<tr>
<td>Fluorescent</td>
<td>40 -100</td>
<td>6 - 45</td>
<td>0.0005</td>
<td>60 - 90</td>
</tr>
<tr>
<td>Halogen &amp; Tungsten</td>
<td>8 -22</td>
<td>2 - 10</td>
<td>0.0002</td>
<td>100</td>
</tr>
<tr>
<td>Cool white LED 6000k</td>
<td>90 -130</td>
<td>50</td>
<td>0.015</td>
<td>70</td>
</tr>
<tr>
<td>Warm white LED 3000k</td>
<td>20 - 50</td>
<td>50</td>
<td>0.04</td>
<td>75 -90</td>
</tr>
</tbody>
</table>
Figure 1. Projected LED Luminaire Cost Track. Source: DOE Manufacturing Workshop consensus.
Figure 4.9: White-Light Integrated LED Lamp Price Projection (Logarithmic Scale)
Note: Assumes 2008 prices for fluorescent price range (13 W self-ballasted compact fluorescent lamp at bottom, and 2-lamp 32 W T8 linear fluorescent lamp-and-ballast system at top).
Source: LED Technical Committee, Fall 2008
World Lighting Fixture Market

2010 Projection: $75 billion

- Residential: 23%
- Commercial: 21%
- Outdoor: 17%
- Portable: 18%
- Parts & Accessories: 14%
- Industrial: 7%

Source: Freedonia
Why LEDs?

- Long Life
- High Efficiency
- Shock & Vibration
- Extreme Climates
- Zero Maintenance
- Low Case Temperature
- Precise Optical Control
- Instant Light
- Switching Cycles
- Colour Performance

= Low Cost Of Ownership
Dialight

100W SafeSite Downlight

250W HPS

60% Energy Saving
No Mercury or Hazardous material
10+ years expected life
Product: SafeSite HZC Downlight
Qty: 423 Units
Location: Midland, MI
Application: Silicon Plant
Dialight 150W LED High Bay

60% Energy Saving
50% less weight & 75% reduced size
No Mercury or Hazardous material
10+ years expected life
Product: LED High Bay
Qty: 59 units
Location: Frontline Manufacturing
Application - Warehouse
Product: LED High Bay
Qty: 130 units
Location: Rockline Manufacturing
Application - Warehouse
Dialight

**Outlook**

- Signals/Illumination positioned for continued growth with stronger margins
- Improved LED efficiency and cost is moving the adoption point
- Pipeline of new and improved White Lighting products
- Continued reengineering and cost reduction
- LED Indication showing recovery and still a strong profit and cash generator
- Group shows excellent prospects for future Revenue Growth and Profitability